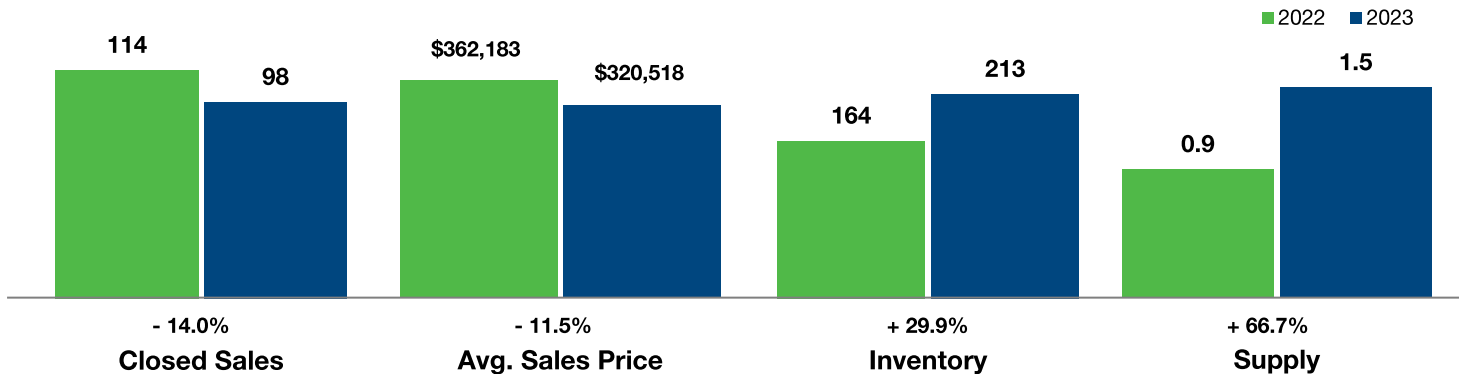


## Cass, MO

| Key Metrics                                 | March     |                  |                | Year to Date |                  |                |
|---|-----------|------------------|----------------|--------------|------------------|----------------|
|   | 2022      | 2023             | Percent Change | Thru 3-2022  | Thru 3-2023      | Percent Change |
| Closed Sales                                | 114       | 98               | - 14.0%        | 373          | 257              | - 31.1%        |
| Average Sales Price*                        | \$362,183 | <b>\$320,518</b> | - 11.5%        | \$338,166    | <b>\$335,261</b> | - 0.9%         |
| Median Sales Price*                         | \$307,290 | <b>\$286,000</b> | - 6.9%         | \$295,000    | <b>\$294,900</b> | - 0.0%         |
| Days on Market Until Sale                   | 28        | 46               | + 64.3%        | 32           | 55               | + 71.9%        |
| Percentage of Original List Price Received* | 100.9%    | <b>98.1%</b>     | - 2.8%         | 100.1%       | <b>96.9%</b>     | - 3.2%         |
| Pending Sales                               | 143       | 127              | - 11.2%        | 373          | 305              | - 18.2%        |
| Inventory                                   | 164       | 213              | + 29.9%        | --           | --               | --             |
| Supply                                      | 0.9       | 1.5              | + 66.7%        | --           | --               | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Average Sales Price Rolling 12-Month Calculation

